

Slide 7

BASIC TRAINING



intuition

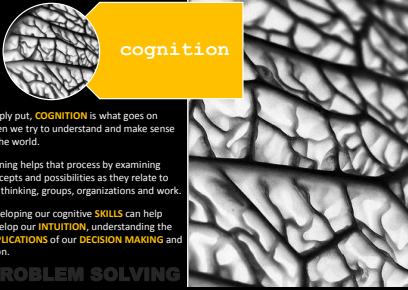
Applying the *principles* of best practice are helpful but in the final analysis competitive advantage comes from defining and solving problems, creative thinking, having **TARGETS**, supportive **BEHAVIOR** and **EXECUTION**.

Training equips us with the tools for innovative problem solving and intuitive reasoning. It improves **DECISION MAKING** and helps us develop **GUTS**.

PROBLEM SOLVING

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BASIC TRAINING



cognition

Simply put, **COGNITION** is what goes on when we try to understand and make sense of the world.

Training helps that process by examining concepts and possibilities as they relate to our thinking, groups, organizations and work.

Developing our cognitive **SKILLS** can help develop our **INTUITION**, understanding the **IMPLICATIONS** of our **DECISION MAKING** and so on.

PROBLEM SOLVING

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BASIC TRAINING



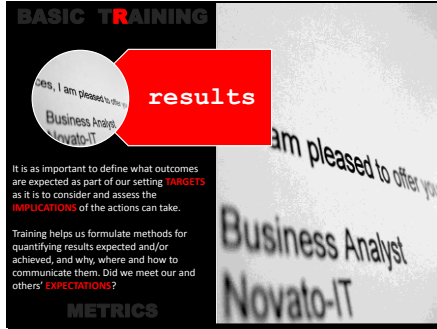
targets

Having clearly stated and measurable goals provides the basis for benchmarking our performance and other important **METRICS**.

Training helps provide the context and tools for setting goals, creating **BEHAVIOR** plans, tracking progress and accountability - daily, weekly, and over time.

METRICS

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